Alameda CalAIM PATH Collaborative

July 25, 2025

We will get started at 10:05am.







2025 Aim and Drivers

By December 2025, the Collaborative will build provider capacity to deliver high-quality CalAIM services to eligible members, as evidenced by an increased proportion of enrollees with high-quality care plans in place and an increase in care coordination among CalAIM providers.

Ensure delivery of high quality
CalAIM services
through education and training on
CalAIM policies and program design

Enhance available resources and supports to help providers deliver CalAIM services to underutilizing Populations of Focus, including children and youth

Strengthen
relationships
between providers,
plans, & referral
partners to enable
efficient,
high-quality
referrals and strong
care coordination



Agenda

Time	Agenda Item
10:05-10:10am	Welcome and Introductions
10:10-10:30am	Policy & Program Updates
10:30-10:40am	Managed Care Plan Updates
10:40-10:45am	5 Minute Break
10:45-12:00pm	Motivational Interviewing Training - In-person only
12:00-12:30pm	Lunch and Office Hours - In-person only



Housekeeping & Announcements





Policy and Program Updates



Recent TA Marketplace Updates (as of June)

- » DHCS is applying four new limitation criteria for current and new Project Eligibility Applications (PEAs), and Scopes of Work (SOWs), and Budgets in the review queue and any projects moving forward:
 - Projects will be approved only for <u>new</u> TA Recipients, unless applying for Transitional Rent Support or as determined by DHCS
 - Note that organizations that participate in a TA project with a HUB or HUB-like entity are allowed to have their own independent project so long as they adhere to the other criteria.
 - 2. Limitation of one TA Project per TA Recipient
 - If a TA Recipient submits a batch of projects, they will be required to work with the TA Vendor to select the one project they wish to pursue that meets their immediate TA needs.
 - 3. Limit TAM Projects to Non-Contracted TA Recipients Needing Contracting Support
 - TA Recipients that are not yet contracted with a managed care plan for ECM and/or Community Supports will be required to provide a rationale for how their proposed TA project will support their contracting efforts. For example, a Recipient may have a project in Domain 1 to support their workflows to prepare for billing to an MCP for ECM services. The Recipient and Vendor should note that this is a requirement to become contracted with the MCP.
 - 4. TA Projects may not exceed \$150K and must be within one year
 - TA Vendors and Recipients should work together to create a TA project application that meets a Recipient's most immediate needs within these requirements.
- » Projects that do not meet the criteria above will either be sent for rework or not be accepted.
- » Please note that projects must also meet the policies outlined in the <u>TA Vendor Policy Guide</u> and <u>TA Recipient Policy Guide</u>.



CalAIM Waiver Renewal

- While the Medicaid waiver that created CalAIM expires at the end of 2026, California plans to apply for a renewal to enable CalAIM programs to continue
- Waiver authority is not needed to continue
 ECM and 12 of the 14 Community Supports.
- DHCS proposes to continue and strengthen several services in the next waiver, including Community Supports, the Justice-Involved Reentry Initiative, CBAS, Traditional Healers, and more.



DHCS Waiver Renewal Estimated Timeline

July 2025: Release of Concept Paper

Oct./Nov. 2025: Post Draft 1115 Waiver

Application

January 2026: Submit Application to Federal

Government (CMS)

July 2026: Target Approval Date

January 2027: New Waiver Launch



DHCS Community Supports Cost Report



9 out of 12
Community Supports
are already demonstrating
cost effectiveness within
the study period.

» Members who used at least one of the Housing Trio Community Supports (which includes Housing Transition Navigation Services, Housing Deposits, and Housing Tenancy and Sustaining Services) had reduced inpatient (24.3%) and emergency department use (13.2%) in the six months that followed receipt of the service(s).

The recently published <u>DHCS Community Annual Report</u> highlights the cost-effectiveness of Community Supports and their impact on reducing ED visits, hospitalizations, and long-term care



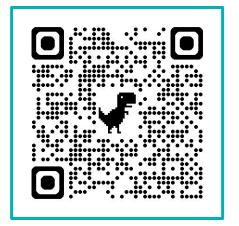
DHCS Community Supports Report

Respite Services: 61.3% Cost Reduction

Personal Care and Homemaker Services: 58.4% Cost Reduction

Housing Deposits: 31.6% Cost Reduction





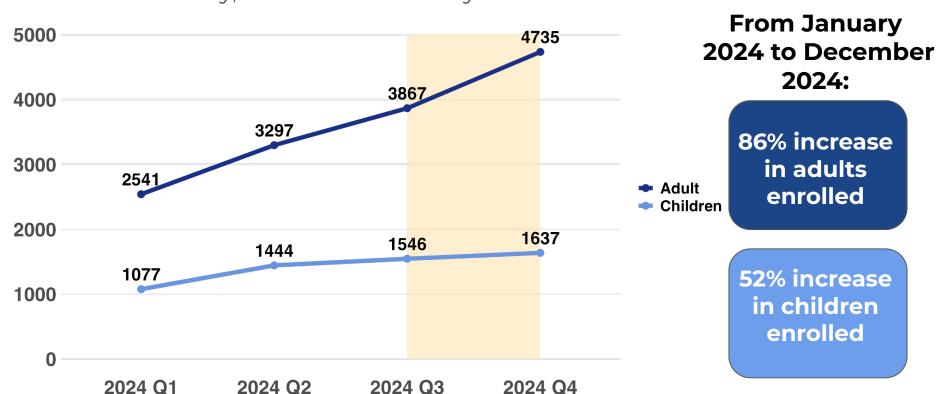
DHCS CalAIM Implementation Data



Tracking our progress: ECM



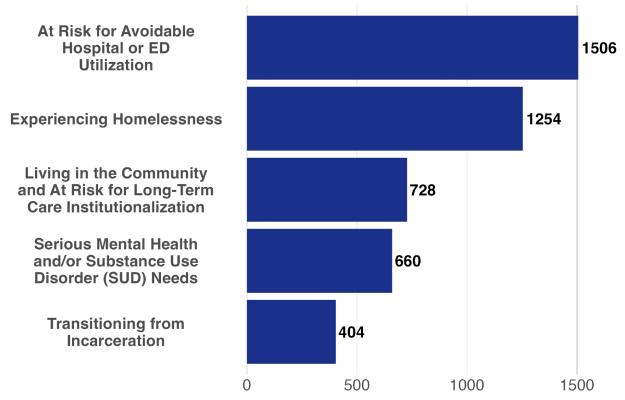
Alameda County, ECM Enrollment by Adult and Children



Tracking our progress: ECM



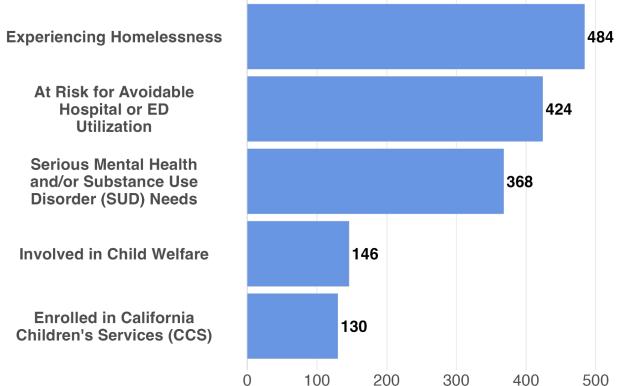
Alameda County, Top 5 Adults PoFs 2024 Q4



Tracking our progress: ECM



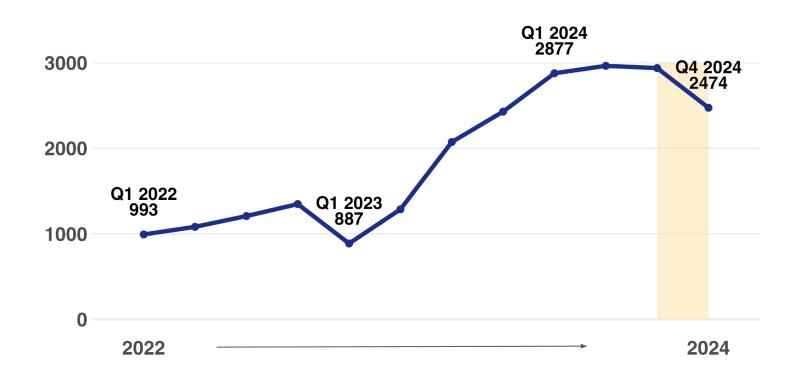
Alameda County, Top 5 Children PoFs 2024 Q4



Tracking our progress: Community Supports



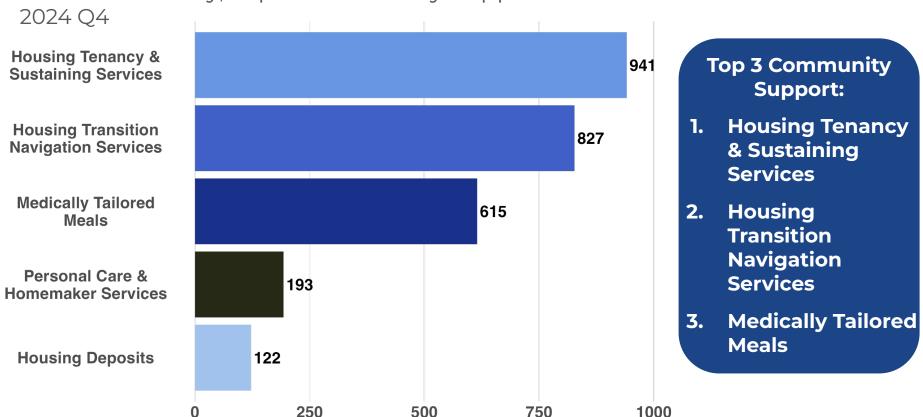
Alameda County, Community Support Utilization by Quarter



Tracking our progress: Community Supports



Alameda County, Top 5 Community Supports





Federal Budget Updates





Budget reconciliation overview

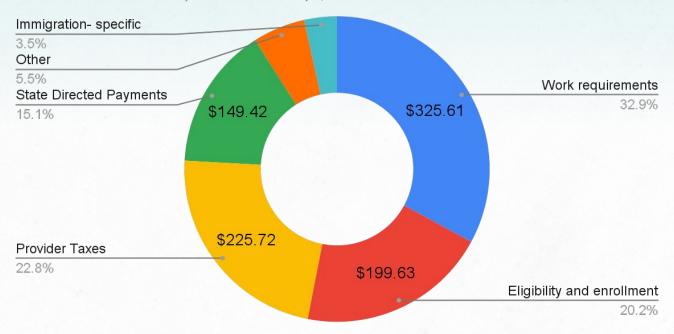
- On July 4, 2025, the "One Big Beautiful Bill Act," also commonly referred to as the **budget reconciliation bill**, was signed into law.
- This massive bill contains provisions on wide-ranging policies, from cutting student loans to EV tax credits, and is estimated to **cost \$3.4 trillion** over the 10-year window from 2025-2034.
- The centerpiece of the bill is approximately \$4.47 trillion in tax cuts.
- This amount is offset by multiple spending reductions, with the largest by far being just over **\$1 trillion in cuts to Medicaid**.
- <u>CBO estimates</u> **10.9 million more people will be uninsured** as a result of this bill. An additional 5.1 million will be uninsured as a result of a proposed rule for ACA marketplaces and the expiration of enhanced premium tax credits.



- Over 90% of Medicaid cuts come from 4 categories:
 - Work requirements
 - Eligibility and enrollment
 - Provider Taxes
 - State Directed Payments
- The vast majority of cuts are partially or fully targeted at the expansion population and states who have expanded Medicaid.



All Medicaid cuts, 2025-2034, \$b





Other Medicaid provisions

Immigration provisions	Strips Medicaid and CHIP eligibility from numerous groups of lawfully-present immigrants. Lowers the matching rate for Emergency Medicaid for individuals based on immigration status. Not included: The House–passed provision lowering the ACA matching rate from 90% to 80% for states that have expanded coverage for undocumented immigrants with state-only funds.
Planned Parenthood	The bill prevents all Medicaid funds to Planned Parenthood immediately for 1 year from enactment. This provision has already been subject to litigation and a <u>preliminary injunction</u> on July 21, 2025.
1115 waiver budget neutrality	Codifies CMS requirement that 1115 waivers be federally budget neutral starting January 1, 2027.
Medicaid Disproportionate Share Hospital (DSH) cuts	Not included: A delay to \$8 billion in annual DSH cuts.



Affordable Care Act (ACA)	Stricter eligibility and enrollment requirements, and strips premium tax credit eligibility from numerous groups of lawfully-present immigrants. Ends limitation on paying back excess premium tax credits. Not included: Extension of enhanced premium tax credits.
Medicare	Strips eligibility from numerous groups of lawfully-present immigrants. One-year increase in physician payments. Delay of nurse staffing rule until 2034.
Rural Health Transformation	\$50b grant program from FY 2026-30 for rural health, 50% distributed among approved states equally and 50% by to states by formula, with wide latitude for interpretation from CMS.
SNAP	Starting in FY 2028, cost-sharing for states begins, estimated at \$1.35 to \$4b in costs for State of California and counties Expansion of work requirements and eligibility limited by immigration status.



California and Medi-Cal impacts

- Impacts from specific provisions estimated by the <u>Governor's office</u>:
 - Work requirements: up to \$22.3 billion loss in federal funds and 3 million enrollees losing coverage.
 - 6-month eligibility redeterminations for expansion adults: \$2.4 billion loss in federal funds and 400,000 enrollees losing coverage.



Timeline of Selected Provisions

Immediately on Enactment (July 4, 2025)

- Limitations on new state directed payments
- Provider tax uniformity.
- SNAP work requirements expansion.
- Planned Parenthood.

January 1, 2027

- Medicaid work requirements.
- 6-month eligibility redeterminations and limited retroactive coverage.
- 1115 waiver budget neutrality requirement.

2032

End of phase-down for state directed payments and provider taxes.

October 1, 2026

- Limitation on immigrant Medicaid eligibility.
- Lower reimbursement for emergency services for certain immigrants.
- 5-year grant program for rural providers begins.

2028

- SNAP state cost-sharing.
- Beginning of phase-down of caps on state directed payments and provider taxes.



Questions & Discussion



MCP Updates







Alameda PATH Collaborative CPI Monthly Update

Camille Cooley, Medi-Cal Local Engagement
July 2025

NEW Kaiser Permanente Referral Forms

Kaiser Permanente has released new CalAIM referral forms as of July 2025. New referral forms aim to improve successful linkages and enhance information collected, thereby reducing authorization delays.

- Enhanced Care Management, Complex Care
 Management (CCM), and Community Health Workers
 Referral Form
- 2. <u>Community Supports Referral Form</u> <u>Housing Insecurities</u>
- 3. <u>Community Supports Referral Form</u>
 <u>Keeping Members at the Home and Chronic</u>
 <u>Conditions</u>

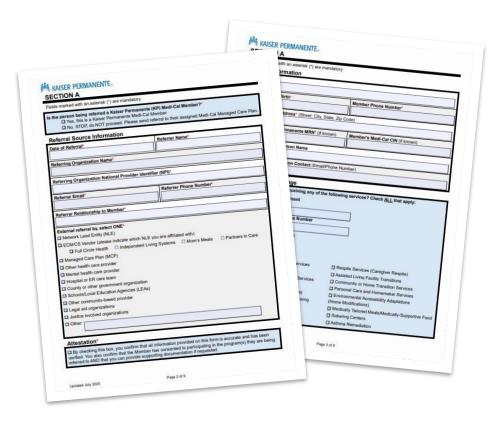


ECM, Complex Care Management, and CHW Referral Form

Which Services does this referral form cover?

This referral form is for the following:

- Enhanced Care Management
- Complex Case Management
- · Community Health Workers





Community Supports Referral Form: Housing Insecurities

Which Community Supports does this referral form cover?

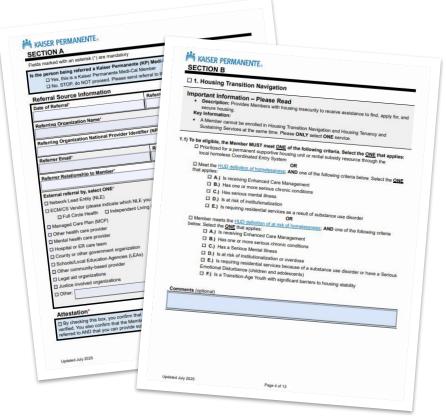
This referral form is for the CS services aimed to support Housing Insecurity, which includes:

The Housing Trio

- 1. Housing Transition Navigation Services
- 2. Housing Deposits
- 3. Housing Tenancy and Sustaining Services

And

- 4. Day Habilitation Programs
- 5. Recuperative Care (Medical Respite)
- 6. Short-Term Post-Hospitalization Housing





Community Supports Referral Form: Keeping Members at the Home and Chronic Conditions

Which Community Supports does this referral form cover?

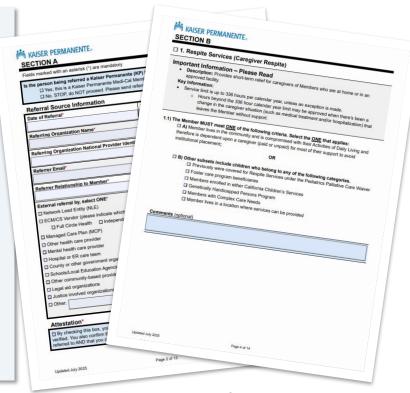
This referral form is for the CS services aimed to Keep the Member and Home and for Chronic Conditions, which includes:

Keeping Members at Home

- Respite Services (Caregiver Respite)
- 2. Assisted Living Facility Transitions
- 3. Community or Home Transition Services
- 4. Personal Care and Homemaker Services
- 5. Environmental Accessibility Adaptations (Home Modifications)

Chronic Conditions

- 6. Medically Tailored Meals/Medically-Supportive Food
- Asthma Remediation





Submitting Referrals | ECM, CS, and CHW

Kaiser Permanente (KP) has a <u>no-wrong-door</u> approach to referrals.

- Referrals are accepted from any source (members, providers, family, community organizations, etc.)
- Referrals may be placed via email, via phone, or through KP Health Connect.



NORTHERN CALIFORNIA COUNTIES

1-833-721-6012 (TTY 711) Monday-Friday (closed major holidays) 8:30 a.m. to 5:00 p.m.

Send completed <u>referral form</u> to <u>REGMCDURNs-KPNC@kp.org</u>

Subject line: "ECM Referral" or "CS Referral" or "CHW services request"

SOUTHERN CALIFORNIA COUNTIES

1-866-551-9619 (TTY 711) Monday-Friday (closed major holidays) 8:30 a.m. to 5:00 p.m.

Send completed <u>referral form</u> to <u>RegCareCoordCaseMgmt@kp.org</u>

Subject line: "ECM Referral" or "CS Referral" or "CHW services request"

NEW: For KP contracted providers/organizations submitting referrals to your own ECM/CS/CHW organization, please send the referral form directly to your contracted Network Lead Entity.



Closed-Loop Referral (CLR) Overview

Definition

Closed-Loop Referral (CLR): A referral initiated on behalf of a Medi-Cal Managed Care Member that is tracked, supported, monitored and results in a *known closure*. A **known closure** occurs when a Member's initial referral loop is completed with a known outcome.

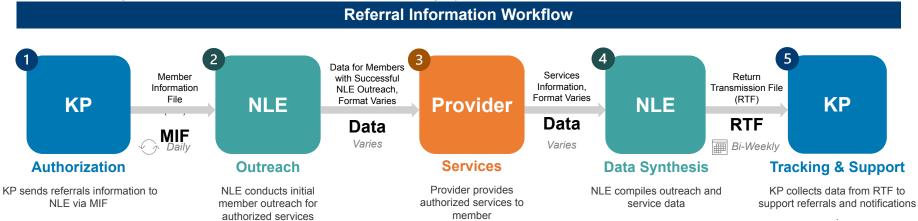
Background Requirement Components CLR requirements effective on July 1, 2025 solely apply Tracking Referral: Track a minimum set of data for two services: elements for each referral Enhanced Care Management – all Population of Focus (PoF) Supporting Referral & Closure: Provide Community Supports – all services upon go-live, except **Sobering Centers** assistance with referral and processing, notifying members and referring entities and work with The goal is to increase the share of Medi-Cal Members providers to troubleshoot challenges successfully connected to the services they need by identifying and addressing gaps in referral practices and **Monitoring Referrals:** Monitor data to resolve service availability. challenges across referral partners, internal DHCS intends to expand similar CLR requirements to operations, and providers other applicable services (i.e. CHW) over time. An official timeline has not been shared other than for BH services. beginning in some time in 2026.



^{*}DHCS has shared that they are giving Plans a 1-year grace period to implement systems and processes for CLR for ECM/CS after the CLR policy is effective on July 1, 2025.

ECM & CS Provider Reporting Changes Due to CLR Guidance

- Data elements will be updated on the MIF and RTF to meet Closed Loop Referral (CLR) data requirements, including but not limited to:
 - o Contact Information for Referring Organization / Person
 - Referral Status: Pending, Accepted, Declined, Outreach Initiated, Referral Loop Closed
 - Reason for Referral Loop Closure: Services Received, Service Provider Declined, Unable to Reach Member, Member No Longer Eligible for Services, Member No Longer Needs Services or Declines, Other, Authorization Denied (determined only by KP)
- For more information on how **CLR** and **MIF/RTF** updates may impact your organization, please contact your contracted **Network Lead Entity** (Full Circle Health Network, Independent Living Systems, Partners in Care).





Community Resources



- Health Care Providers and Immigration
 Enforcement: Know Your Rights, Know Your
 Patients' Rights
- Migrant Family Safety Plan Toolkit (English and Spanish)
- New DHCS Immigration FAQ





Questions?



Reflections?



Ideas?

Contact your Medi-Cal Local Engagement Representative!

Vanessa Davis (She/Her) Vanessa.W.Davis@kp.org Camille Cooley (She/Her) Camille.M.Cooley@kp.org



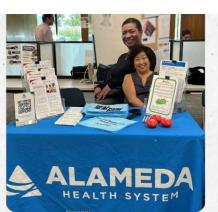
Upcoming Events





















Better Care Together

Collaborative Strategies to Enhance CalAIM Engagement

WEDNESDAY **AUGUST 20, 2025** 12 PM-2 PM

COMMUNITY HUB 1955 BROADWAY OAKLAND, CA 94612

Join us for an afternoon of connection, collaboration, and community impact. Together, we're closing the loop on care and advancing CalAIM for all.



gabby.agar@bluepathhealth.com



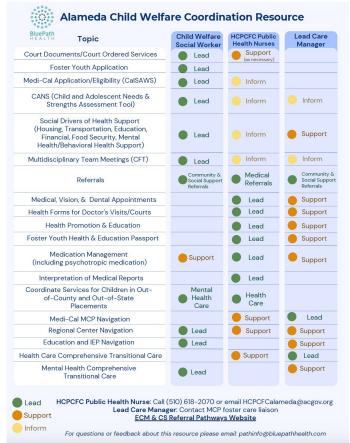
(925) 905-1662



Children and Youth Workgroup

Tuesday, August 12, 2025 11am - 12pm On Zoom

The Alameda Children and Youth Workgroup is a recurring meeting that brings together partners to addresses implementation challenges and share best practices related to ECM and Community Supports for children and youth. Meetings also include relevant DHCS and MCP updates, spotlight presentations, success stories, and opportunities to strengthen care coordination.



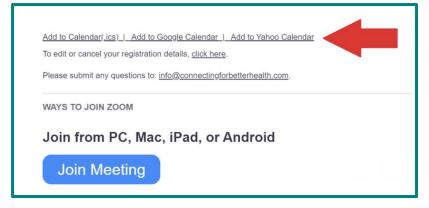


2025 Collaborative Schedule

Join us on Fridays in 2025!



Register today to add the meetings to your calendar!



Meeting Calendar

July 25 (In-person)

August 22

September 26

October 24 (In-person)

November 21 (Third Friday)

December 12 (Second Friday)

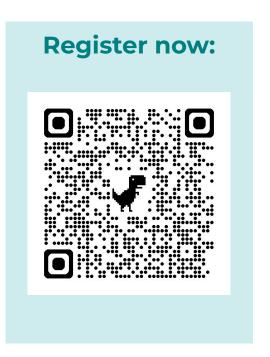


See you virtually in August!

August 22, 2025 10:00am - 12:00pm

On Zoom

Topic: CalAIM Justice-Involved
Initiative



Thank you for attending!



Appendix





80 hours per month of work, a work program, or community service; or at least half-time enrollment in an educational program (or combination of the above).

Certain exceptions, including for those under 18 and over 64; those considered medically frail; parents of dependent children under 13; certain short-term hardships; etc.

One-time \$200 m implementation funding to states in FY 2026.

Timeline

Begins January 1, 2027

Earlier under a waiver or demonstration project if State chooses

Secretary may provide a one-time good-faith extension to the state until no later than December 31, 2028



Eligibility redetermination every 6 months instead of annually for ACA expansion individuals.

Limits retroactive eligibility to one month for expansion individuals, two months for other individuals, from three months currently.

Suspends two Biden Administration rules designed to simplify and expand eligibility enrollment processes.

Timeline

Begins January 1, 2027.

Suspension of Biden Administration rules is immediate.



Prohibits new provider taxes and increases to existing taxes – a key source of Medicaid funding.

Phases down current 6% tax safe harbor for expansion states (SNFs and ICFs exempted from phase down).

Additional requirements on determining tax uniformity (affecting whether tax is allowable).

Expected to greatly impact California's MCO tax, and likely hospital fee.

Timeline

Tax safe harbor phases down from FY 2028 to 2032.

Tax uniformity provisions effective immediately, with 3-year transition period at discretion of the HHS Secretary (July 2028).



Sets a cap on State Directed Payments (SDPs), which <u>require</u> managed care organizations (MCOs) to make certain types of payments to health care providers.

Many states currently use average commercial rates to set payments, which are generally higher than Medicare rates.

California has several <u>directed payments</u> that will be affected by these new requirements.

Timeline

For new SDPs: Immediately.

For existing SDPs: Capped at current amount, then 10% decrease year-over-year beginning in 2028 until they reach 100% of Medicare rate for expansion states, 110% for non-expansion states.



Work and
eligibility
requirements

Most begin January 1, 2027.

Massive administrative task of implementing work requirements and 6-month redeterminations.

State directed payments and provider taxes

Certain requirements take effect immediately.

Major reductions in funding begin in 2028 and continue through 2032.

State budget

Expect state to start planning for coverage and funding losses in 2026.

06/24/25 TA Marketplace Updates

TA Marketplace Update Overview

TA Marketplace Projects

- Siven the outstanding interest in the Marketplace, recent TA project requests have propelled beyond our budgetary projections and due to these constraints, new changes are being implemented to help ensure resources are distributed as equitably and effectively as possible. These updates will affect how TA projects are reviewed, approved, and prioritized.
- Anything currently under review by the TPA and DHCS teams will be evaluated with these updates in mind. Given the increased volume of interest and limited resources, please be advised that the review and approval process will take longer than usual. We are also shifting to a more competitive framework for evaluating project submissions.
- » If a TA Vendor or Recipient wishes to withdraw a project currently under review or in progress, please consult the <u>TA Vendor Policy Guide</u> and <u>TA Recipient Policy Guide</u> for guidance.

TA Vendor and On-Demand Resource Procurements

The TA Marketplace will not hold a Round 6 procurement for TA Vendors or On-Demand Resources. While a new round had previously been anticipated for Summer 2025, the current level of Marketplace engagement and existing vendor capacity indicate that additional procurement is not needed at this time.

New TA Project Criteria

- » DHCS is applying four new limitation criteria for current and new Project Eligibility Applications (PEAs), and Scopes of Work (SOWs), and Budgets in the review queue and any projects moving forward:
 - 1. Projects will be approved only for <u>new</u> TA Recipients, unless applying for Transitional Rent Support or as determined by DHCS
 - Note that organizations that participate in a TA project with a HUB or HUB-like entity are allowed to have their own independent project so long as they adhere to the other criteria.
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 - TA Recipients that are not yet contracted with a managed care plan for ECM and/or Community Supports will be required to provide a rationale for how their proposed TA project will support their contracting efforts. For example, a Recipient may have a project in Domain 1 to support their workflows to prepare for billing to an MCP for ECM services. The Recipient and Vendor should note that this is a requirement to become contracted with the MCP.
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 - TA Vendors and Recipients should work together to create a TA project application that meets a Recipient's most immediate needs within these requirements.
- » Projects that do not meet the criteria above will either be sent for rework or not be accepted.
- » Please note that projects must also meet the policies outlined in the <u>TA Vendor Policy Guide</u> and <u>TA Recipient Policy Guide</u>.

TA Project Timelines

Project End Dates

- Please note that the dates below are at the discretion of DHCS and subject to change.
- TAM availability for new project submissions may wind down in <u>lanuary 2026</u> based on approvals made in Summer 2025.
- · All TA Marketplace projects must be completed by <u>December 31, 2026</u>.
- Invoices must be approved by TA Recipients by <u>February 15, 2027</u>.
- No-cost extensions are not guaranteed but are considered once per project up to 6 months; please work with your TA Vendor to complete this request for any projects needing additional time.

Project Length

- •TA projects must be <u>under one year</u>.
- · All projects submitted for approval on the TA Marketplace should be <u>at least 4</u> <u>weeks</u> in length, even for single-day training sessions. This will allow for sufficient time to review and approve the project as well as gather all necessary signatures for execution.

Project Start Dates

- •TA projects will not be able to be submitted to the TPA if the project start date is less than a week from submission.
- •The TA Marketplace suggests that project start dates be at least 4-6 weeks after submission to allow the necessary TAM and DHCS review and approval time.
- •Please note that work is not allowed to begin prior to the project start date and all signatures have been completed, whichever date is later.

TA Project Determination Communications

» Project Eligibility Applications

- Approvals: TA Recipients will continue to receive an automatic system email when the PEA is approved by DHCS.
- <u>Reworks:</u> TA Recipients will continue to receive an email from the TAM team with feedback on the PEA and a request to withdrawal the PEA and submit a new one with the feedback incorporated.
- Denials: TA Recipients will receive an email from the TAM team indicating the PEA has not been approved and will be closed.

» Scope of Work (SOW) & Budgets

- <u>Approvals:</u> TA Recipients and Vendors will continue to receive an automatic system email and the SOW & Budget to be signed via AdobeSign.
- Reworks: TA Vendors will continue to receive feedback within the TA Marketplace console for the SOW & Budget.
- Denials: TA Vendors will be informed of a SOW & Budget not being approved via feedback in the TA Marketplace console, and TA Recipients will receive an email with the determination. The SOW & Budget will be closed immediately.
 - Please note the team is working on allowing TA Recipients to view comments in the TA Marketplace console for SOW & Budgets. Once that functionality is available, TA Recipients will no longer receive emails when it is determined that a SOW & Budget will not move forward.

If a TA Recipient or Vendor has any questions about the current status or determination of a TAM application, we encourage you to either review the status in the TA Marketplace console or send an email to ta-marketplace@ca-path.com.

Other Considerations

Future TA Project Criteria

• The TA Marketplace and DHCS teams will be evaluating projects and funding available as they are submitted to the Marketplace. If it is identified that the changes outlined previously are no longer necessary or if new changes are required, the TA Marketplace and DHCS teams will share that information with TA Marketplace participants.

» Engaging New TA Recipients

The TA Marketplace intends to conduct a survey for TA Recipients this summer to identify TA Recipients willing to have their
contact information shared with TA Vendors. Please note that contact information shared with TA Vendors must be used for the
sole purpose of engagement on the TA Marketplace.

» Closing Completed Projects

• Currently, Vendors and Recipients may mark a project as complete in the semi-annual TA project progress reports. The TA Marketplace intends to open a process for TA Vendors and Recipients to close a completed project outside the progress reporting process. Please be sure to check for updates from the TAM team on this new process.

Transitional Rent Program Overview

What is it?

Six months of rent for Med-Cal members experiencing or at risk of homelessness and meet certain additional eligibility criteria (e.g. Behavioral Health services)

Who is this for?

Transitional Rent is designed to provide a time limited opportunity to help those who:



Behavioral Health Integration:

- In each county the MCP operates, it must offer a contract to the county behavioral health department, or their designated county department or agency, to serve as a Transitional Rent (TR) Provider.
- DHCS will launch the BH Population of Focus first to establish a pathway from Transitional Rent to Behavioral Health Services Act (BHSA)-funded housing, particularly for individuals with significant BH needs.

Key Takeaways:

DHCS states that "MCPs and county behavioral health agencies must establish stronger partnerships, coordination, and communication to serve Members with significant behavioral health needs."

- County BH agencies are required spend 30% of BHSA funds on housing interventions.
- DHCS expects members who receive TR from their MCP to seamlessly continue to receive coverage of rental assistance and other housing interventions.



Eligibility Criteria for Transitional Rent

On 1/1/2026, Kaiser Permanente will be offering Transitional Rent (TR) to individuals who qualify under Population of Focus (PoF) 1. To qualify for TR, individuals must meet all three eligibility criteria, including specific clinical risk factors, homelessness status, and being part of designated transitioning populations.

POF	Clinical Risk Factor	Social Risk Factor	Specified Transitioning Criteria
POF 1 (BH POF)	Meet the access criteria for SMHS, or Meet the access criteria for DMC, or Meet the access criteria for DMC-ODS services	Experiencing or at risk of homelessness	Transitioning out of an institutional or congregate residential setting
POF 2			Transitioning out of a carceral setting
POF 3			3
POF 4			Transitioning out of an interim setting
POF 5			Transitioning out of recuperative care or short-term post-hospitalization housing ¹
POF 6			Transitioning out of foster care
POF 7			Experiencing unsheltered homelessness

For more information on Transitional Rent (TR) and TR Populations of Focus, please reference the DHCS Concept Paper: Transitional Rent Concept Paper 08222024