

# Tri-Counties CalAIM PATH Collaborative April 24, 2024

# Welcome!



## Introductions

- Name
- Organization
- Your role in CalAIM implementation

**Welcome to our new participants**

# 2024 Aim Statement and Drivers

**The Collaborative will increase the number of members referred to ECM and Community Supports, and the number of those successfully enrolled in and utilizing services.**

**Build education and awareness of CalAIM among members, providers, and community partners**

**Strengthen the provider network to serve all Populations of Focus**

**Increase ECM & Community Supports referrals and care coordination among providers**

# April Collaborative Agenda

Topic	Time
Welcome and Introductions	5
Spotlight Population of Focus: Individuals with Serious Mental Health and/or SUD Needs <ul style="list-style-type: none"><li>• Guest Speakers: Good Samaritan &amp; 5 Cities Homeless Coalition</li><li>• Discussion</li></ul>	25
Managed Care Plan Updates	15
DHCS ECM and Community Supports Data Update	10
Tools and Resources	5
Next Steps and Closing	5
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# Population of Focus: Individuals with Serious Mental Health and/or SUD Needs

# Who is eligible for ECM in this Pop. of Focus?

- **Adults facing significant challenges with mental health or substance use disorders, who also experience at least one complex social factor impacting their health and one or more of the following:**
  - **High risk for institutionalization, overdose, or suicide;**
  - **Primarily seeking care from crisis services, EDs, urgent care, or inpatient stays;**
  - **Or 2 or more ED visits or hospitalizations due to mental health or substance use disorder in the past year.**
- **Children and youth experiencing significant challenges with mental health conditions or SUD.**

# **Provider Perspectives: Good Samaritan Shelter 5 Cities Homeless Coalition**

# Discussion Questions

- **How are ECM providers and County Behavioral Health working together to serve Medi-Cal members in this POF?**
- **Are there opportunities to strengthen warm handoffs or care coordination for shared clients?**

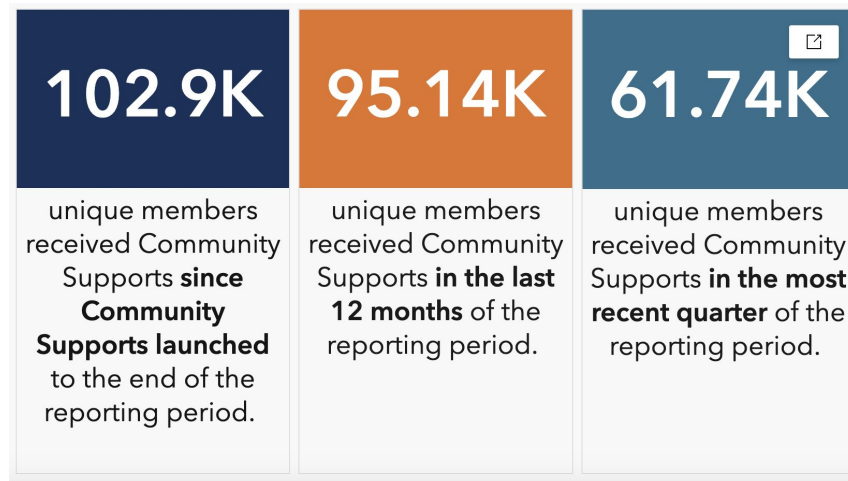


# CenCal Health Plan Update

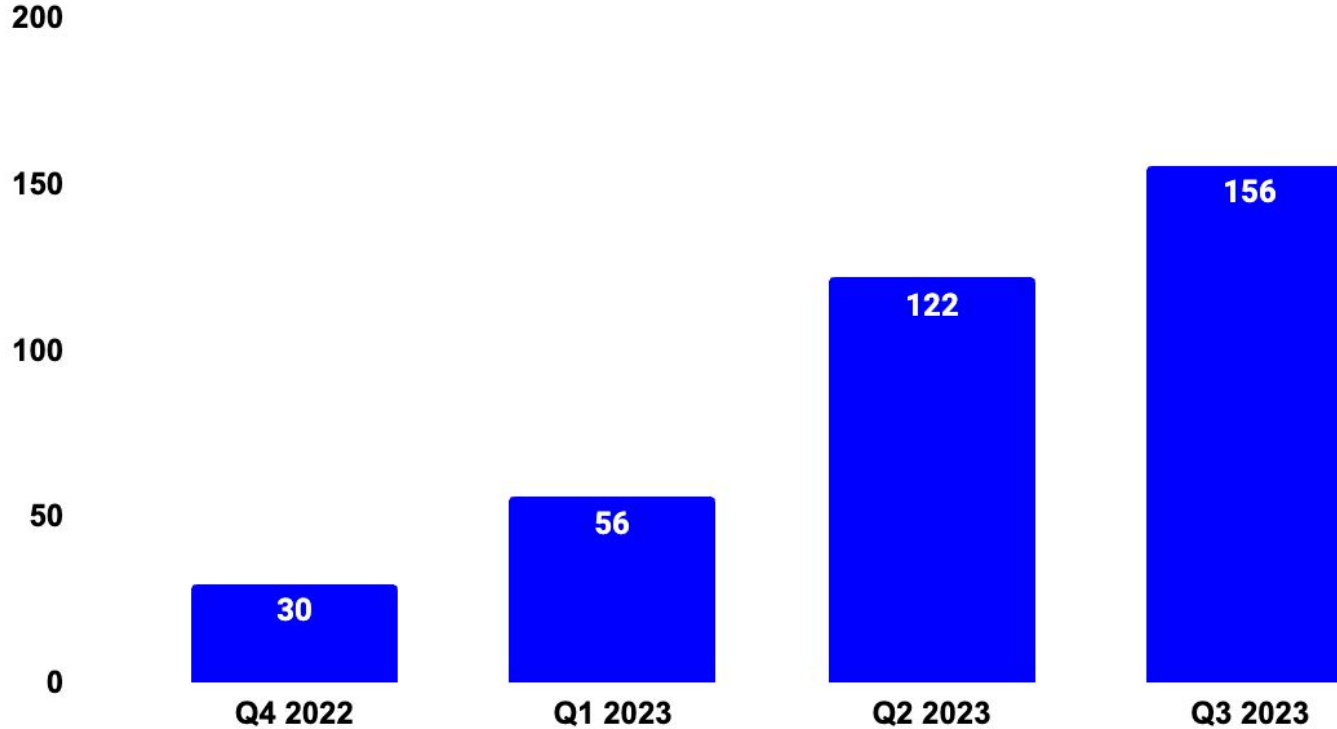
# DHCS ECM and Community Supports Data Update

# DHCS ECM and Community Supports Data

- **ECM and Community Supports Quarterly Implementation Report updated by DHCS, with data through Quarter 3 (July-September), 2023**

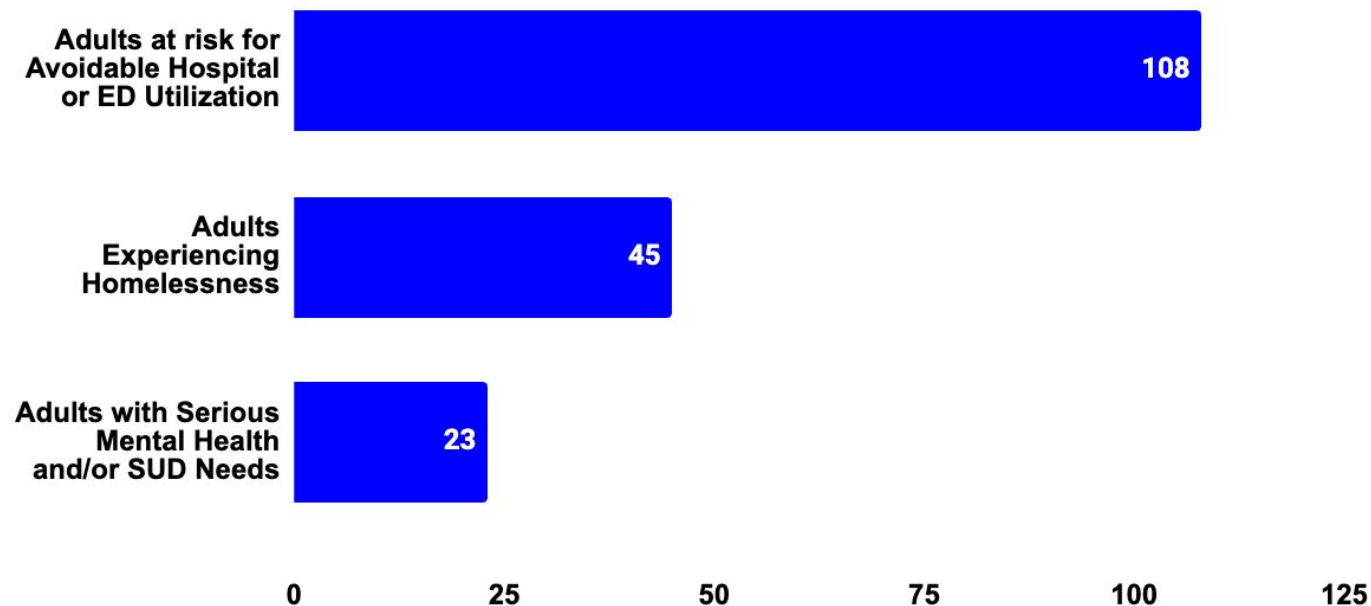


## Total Members Who Received ECM in San Luis Obispo, by Quarter



Source: DHCS ECM and Community Supports Quarterly Implementation Report, April 2024

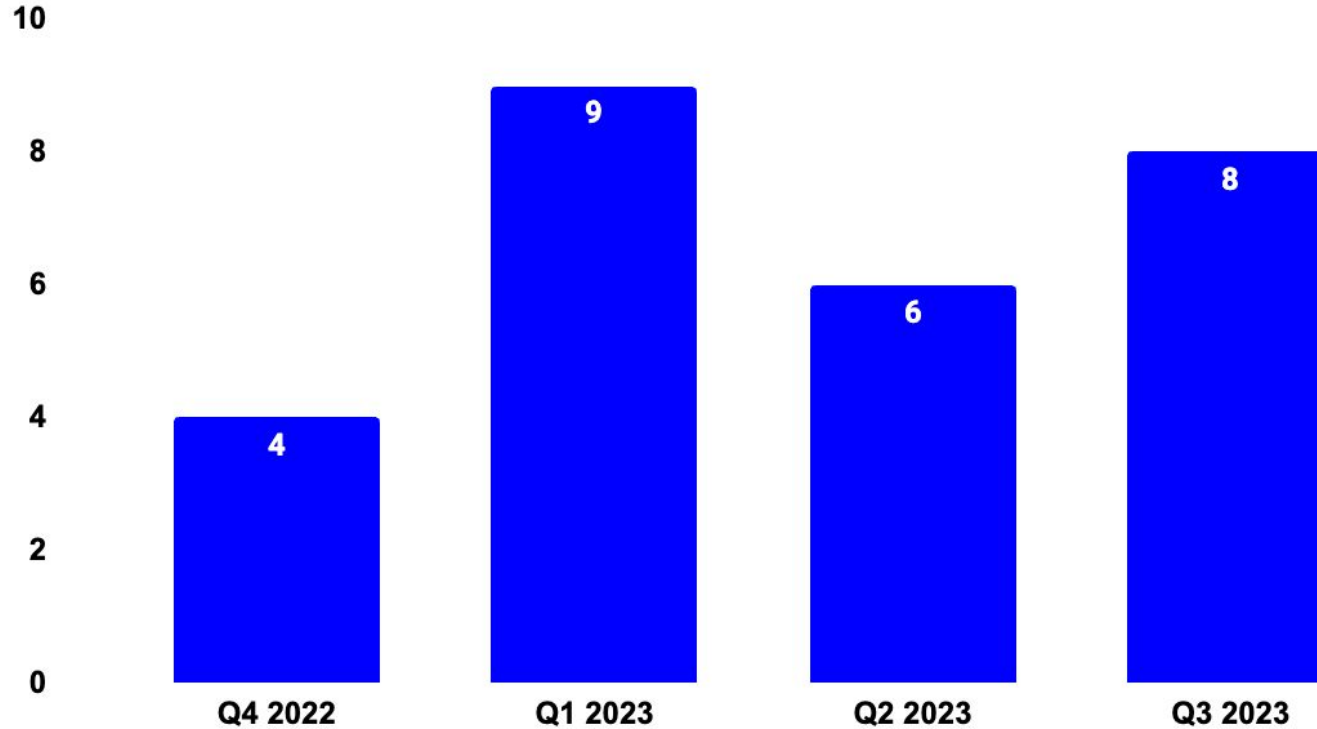
## Total Members who Received ECM in San Luis Obispo by POF, Q3 2023 (July - September)



### POF with <11 members:

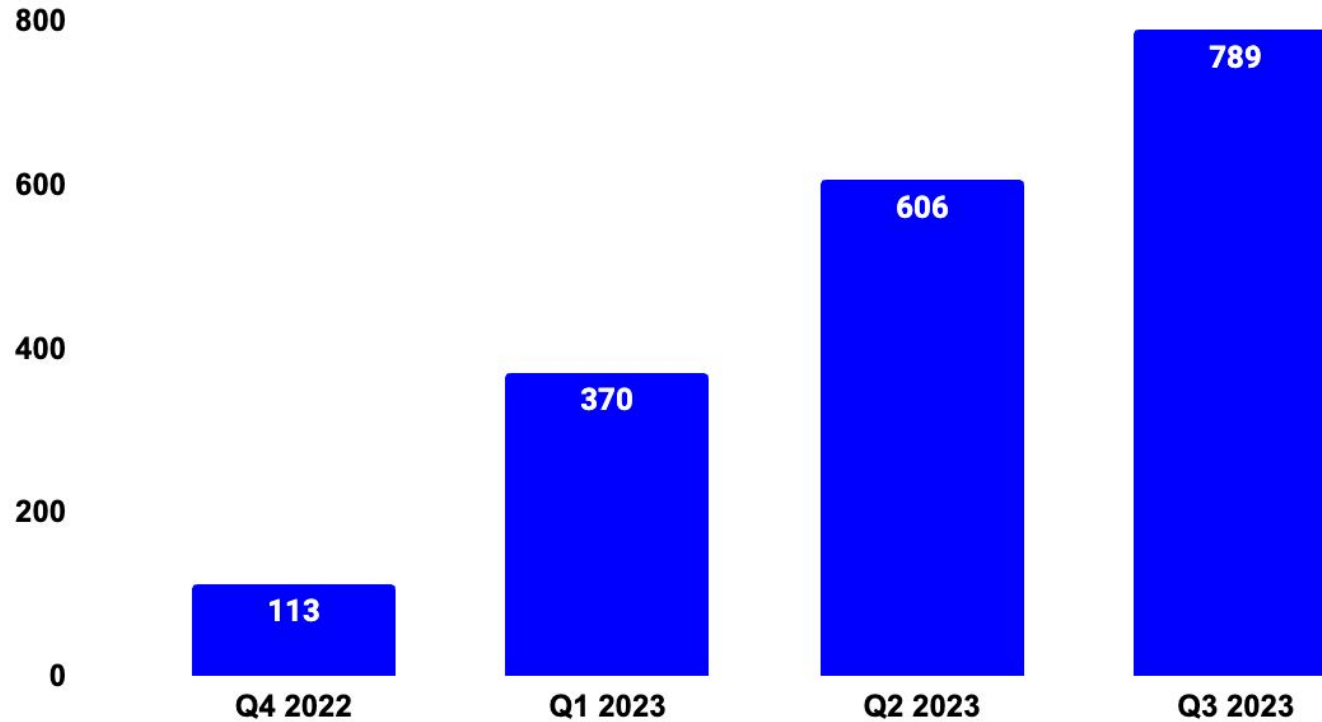
- Adult Nursing Facility Residents Transitioning to Community
- Adults Living in the Community at-risk for LTC
- Children and Youth Experiencing Homelessness
- Children and Youth at risk for Avoidable Hospital or ED Utilization

## Total Number of ECM Provider Contracts in San Luis Obispo, by Quarter



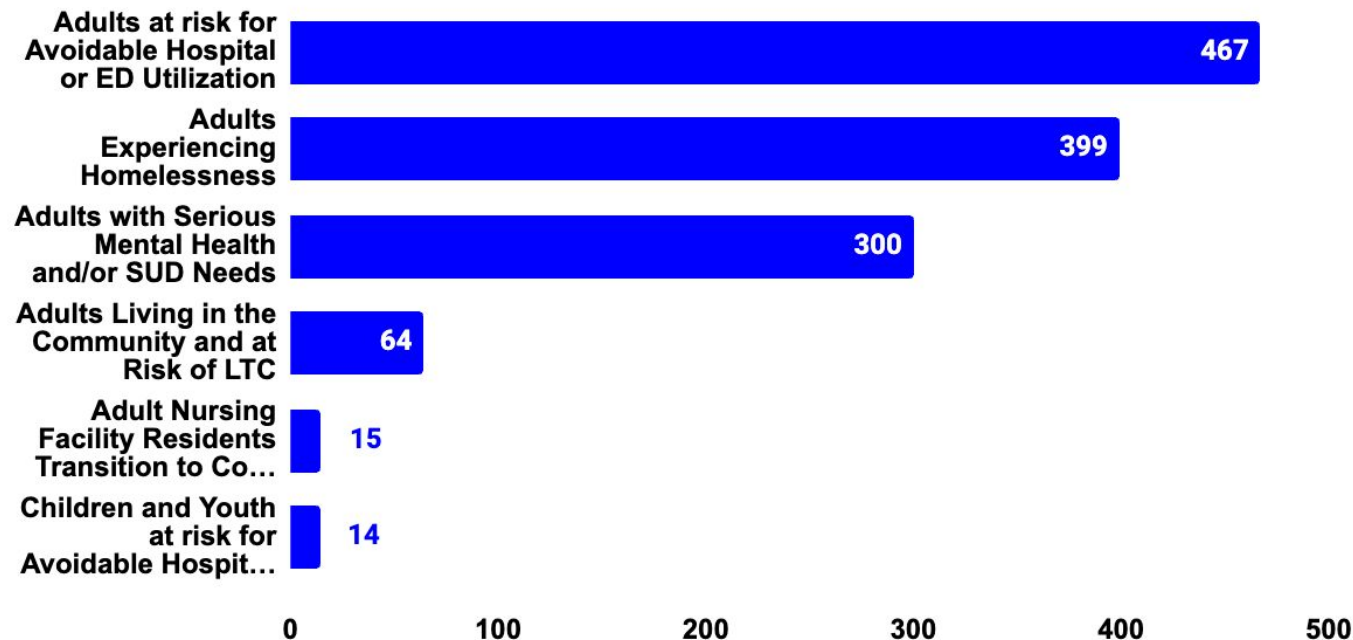
Source: DHCS ECM and Community Supports Quarterly Implementation Report, April 2024

## Total Members Who Received ECM in Santa Barbara, by Quarter



Source: DHCS ECM and Community Supports Quarterly Implementation Report, April 2024

## Total Members who Received ECM in Santa Barbara by POF, Q3 2023 (July - September)

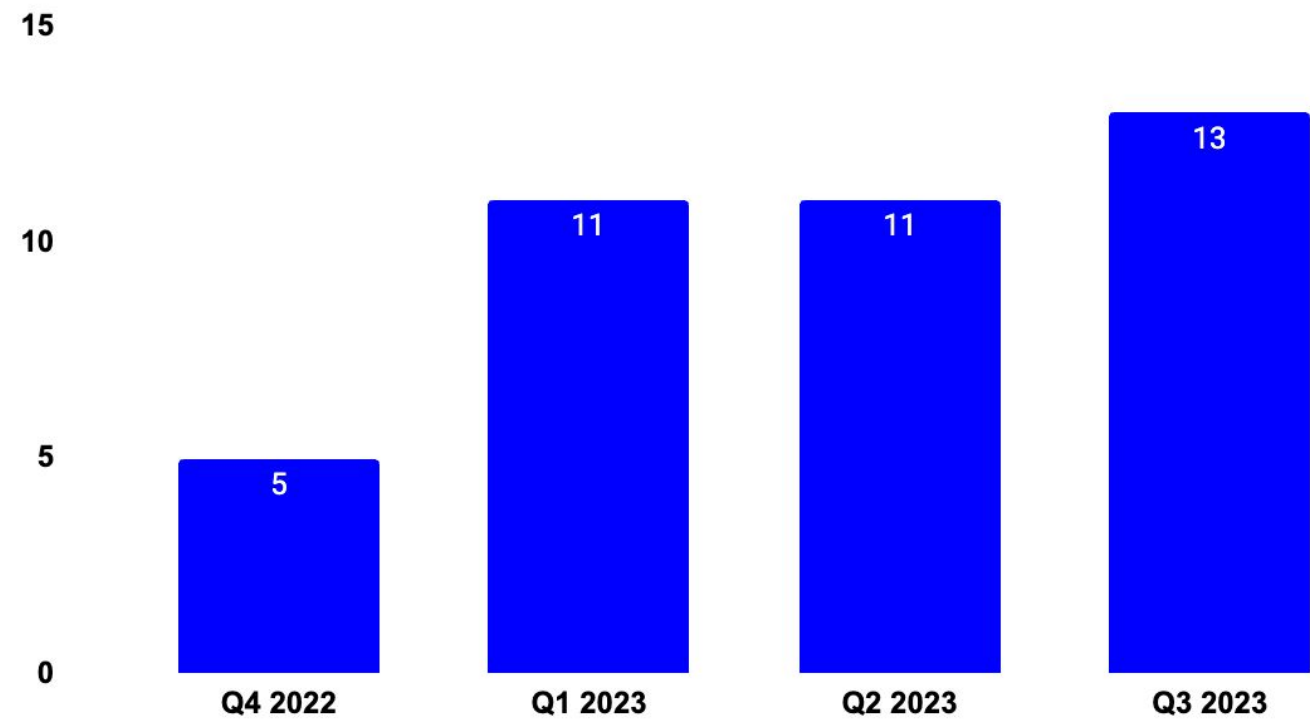


### POF with <11 members:

- Children and Youth Experiencing Homelessness
- Children and Youth with SMH and/or SUD Needs
- Children and Youth Involved in Child Welfare

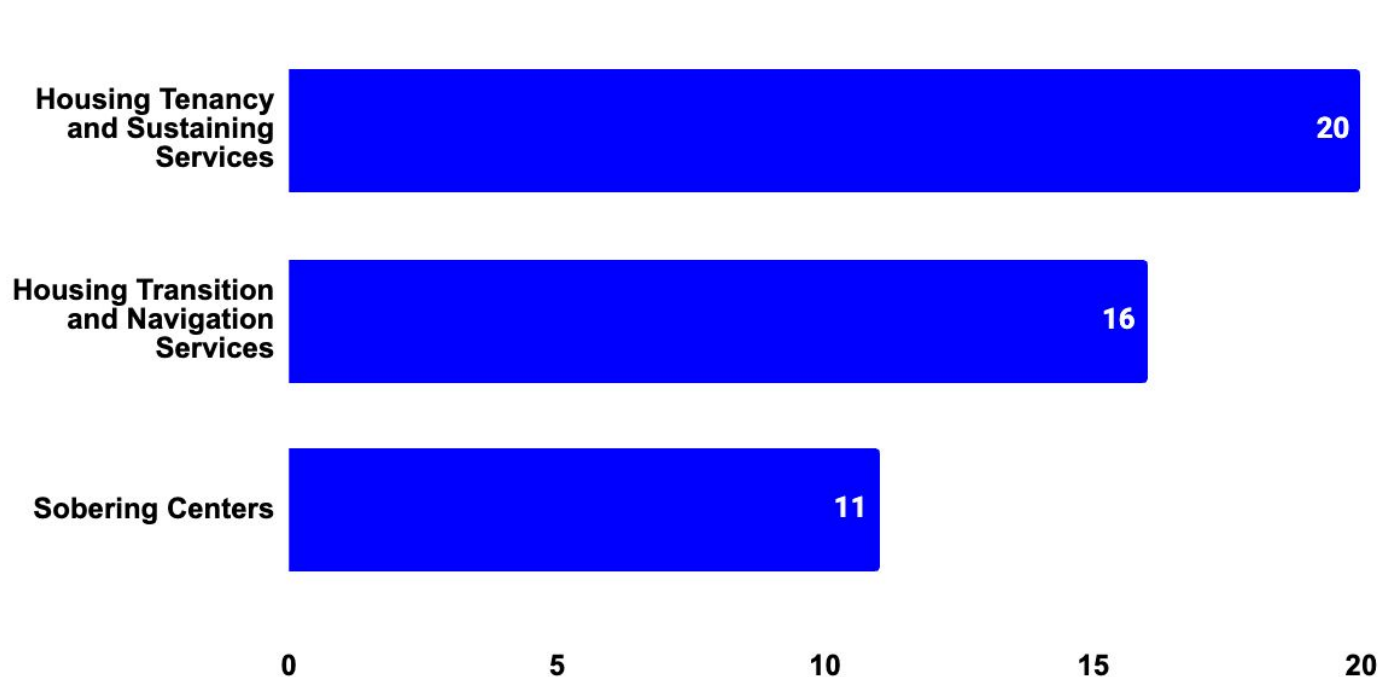


# Total Number of ECM Provider Contracts in Santa Barbara, by Quarter



Source: DHCS ECM and Community Supports Quarterly Implementation Report, April 2024

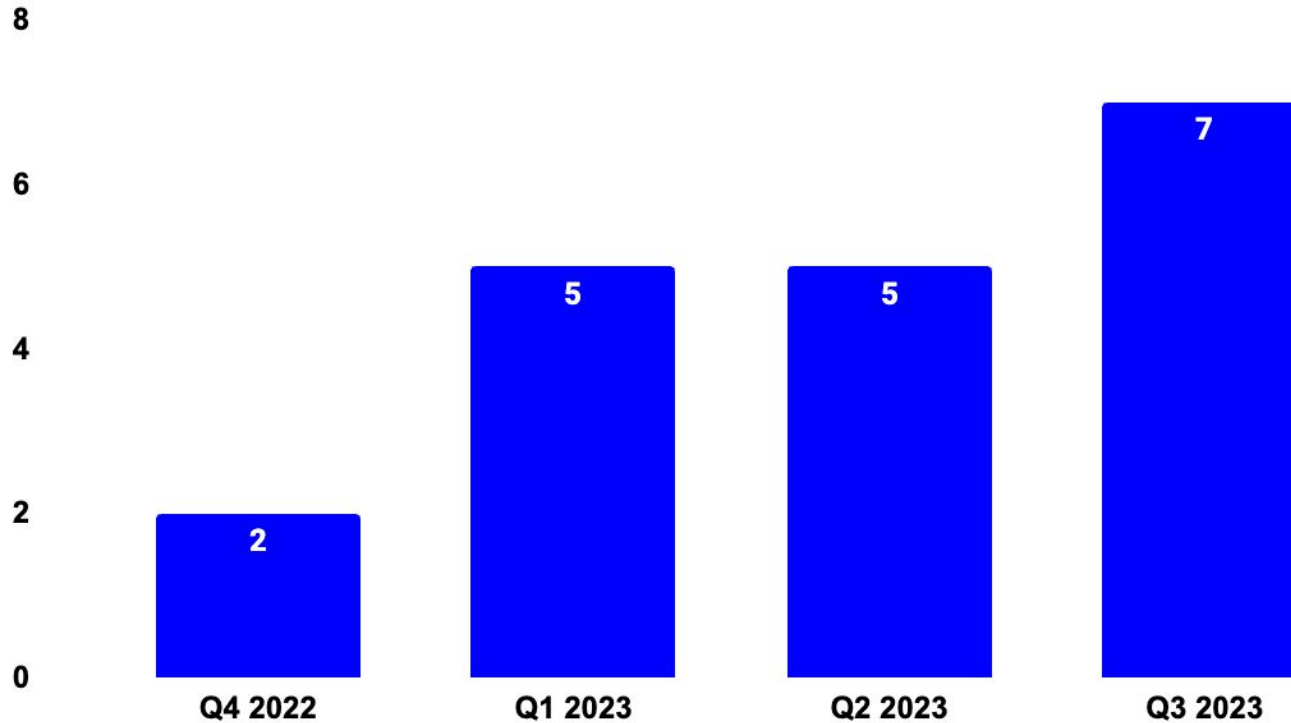
## Total Members who Received Community Supports in San Luis Obispo by Service, Q3 2023 (July - September)



### Services with <11 members:

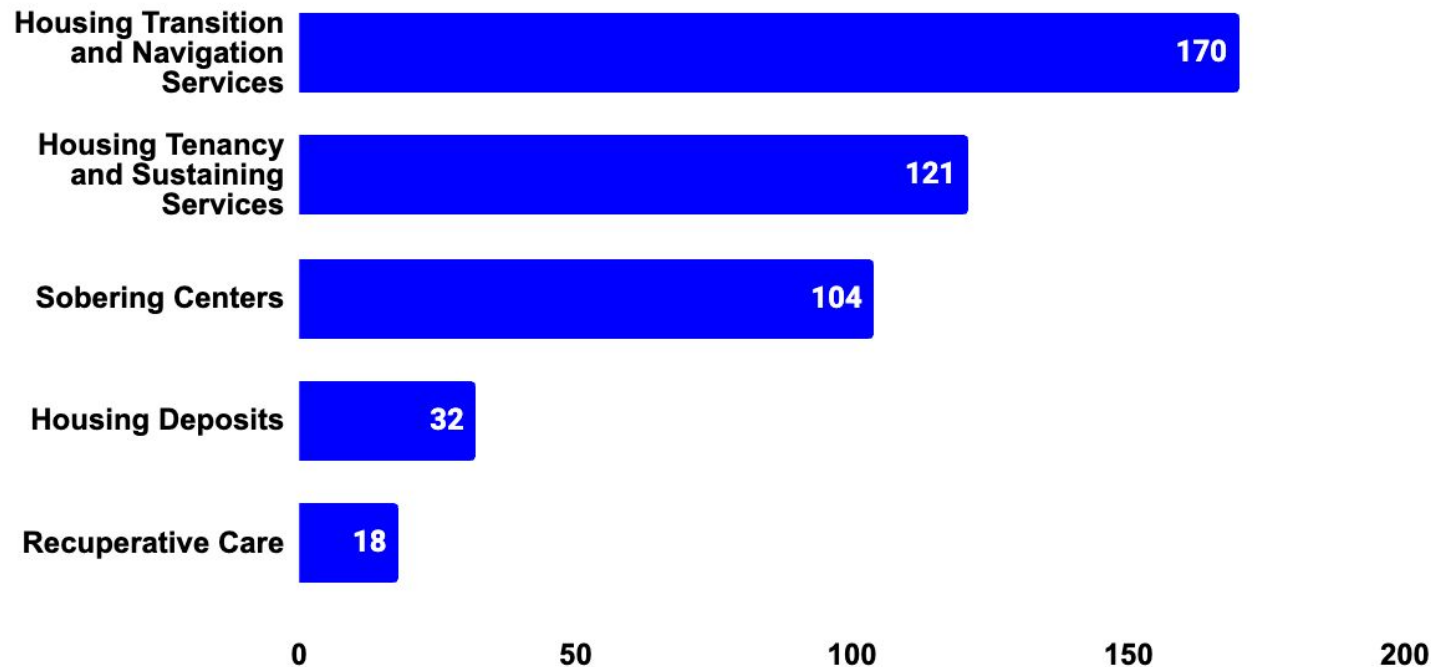
- Housing Deposits
- Recuperative Care

## Total Number of Community Supports Provider Contracts in San Luis Obispo, by Quarter



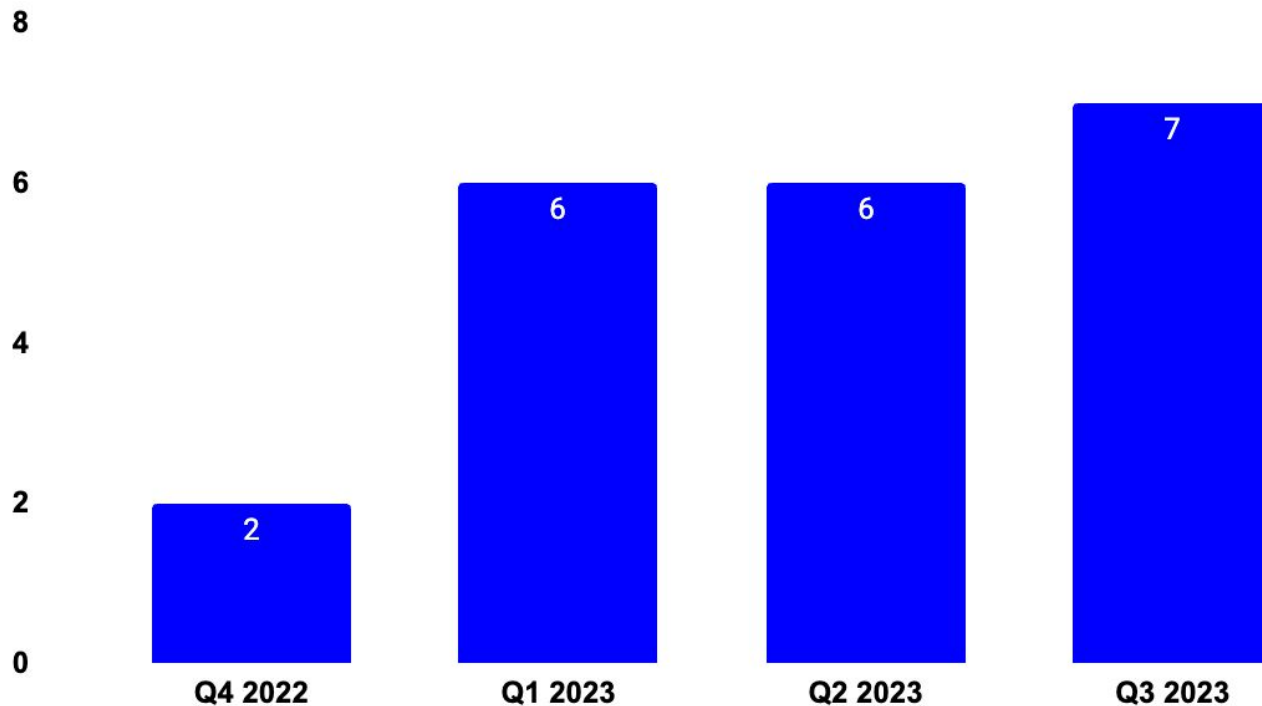
Source: DHCS ECM and Community Supports Quarterly Implementation Report, April 2024

## Total Members who Recieved Community Supports in Santa Barbara by Service, Q3 2023 (July - September)



Source: DHCS ECM and Community Supports Quarterly Implementation Report, April 2024

## Total Number of Community Supports Provider Contracts in Santa Barbara, Q3 2023 (July - September)



Source: DHCS ECM and Community Supports Quarterly Implementation Report, April 2024

# Tools and Resources

# Resource Review: CalAIM Tools and Guides



- **\*NEW\*** [CalAIM Billing Guide for Housing-Related Community Supports Providers](#)
  - Designed for community supports providers, particularly housing and homelessness service providers
- [Aurrera Health ECM Provider Toolkit](#)
  - Designed for health and social service providers, county and social service agencies, CBOs and others that may play a role in delivery of ECM.
- [ECM Outreach Approach Presentation from MedZed](#)
  - Designed for current and potential ECM providers
- [Get Ready: A Contracting Best Practices Guide for Becoming a Community Supports Provider](#)
  - Designed for organizations curious in becoming Community Supports providers
- [Making CalAIM Work for Older Adults Experiencing Homelessness](#)

# Upcoming Events and Reminders



# Final TA Marketplace Vendor Fair: April 25



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HEALTH

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**The DHCS-hosted virtual vendor fair will feature approved Vendors in Domains 5 and 6 of the TA Marketplace: “Promoting Health Equity” and “Supporting Cross Sector Partnerships”**

## **Promoting Health Equity and Cross-Sector Partnerships Vendor Fair**

On April 25, from 9 to 10:30 a.m. PDT, DHCS will host the [final virtual Vendor Fair](#) featuring presentations from Vendors providing services in Domain 5 “Promoting Health Equity” and Domain 6 “Supporting Cross-Sector Partnerships.”

Domain 5 includes TA Vendors with the expertise to help TA Recipients advance health equity through their implementation of ECM/Community Supports and in their work with Medi-Cal members. Domain 6 includes TA Vendors with the expertise to help TA Recipients successfully engage in cross-sector partnerships, including partnerships between Medi-Cal MCPs and counties.

**Register here:**

[https://us06web.zoom.us/webinar/register/WN\\_G\\_fLo--0RyWo2NuZ43Cerw#/registration](https://us06web.zoom.us/webinar/register/WN_G_fLo--0RyWo2NuZ43Cerw#/registration)

# CalAIM TA Marketplace

## Step 1: Registrant Eligibility Verification

Applicant completes TA Marketplace registration process



Applicant(s) Identifies Project Associated with PATH



Review TA Marketplace for OTS or Hand-On Services and by Which Vendor?



Applicant completes application form & submits to TPA



## Step 3: Project SOW and Budget

PA issues payment directly to TA vendor based on agreed rates upon completion and verification of milestones/deliverables



If approved \*Applicant and Vendor co-develop SOW with services description, deliverables & milestones



DHCS makes final decision on approval.



TPA review with Accept/Reject Recommendation to DHCS

# May Events



BluePath  
HEALTH

 HCS | PATH

**San Luis Obispo & Santa Barbara  
In-Person Lunch**

**Friday, May 17, 11:30am-1:00pm**

**Santa Maria Library**

**[Register Here](#)**

**Office Hours: Navigating the TA Marketplace**

**Friday, May 3, 11am-12pm**

**Office Hours: CalAIM and Data Sharing Use Cases with ITUP**

**Wednesday, May 22, 11am-12pm**

**Thank you!**  
**Questions or suggestions?**  
**[pathinfo@bluepathhealth.com](mailto:pathinfo@bluepathhealth.com)**



# Office Hours

# Appendix

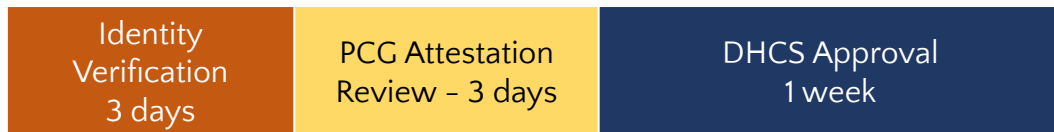
# TA Marketplace Application Review Timeline

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# Timeliness of Application Review

## *Recipient Eligibility Applications*

Average review time was under 2 weeks, which was primarily dependent on the receipt of identity verification data and the quality of attestations submitted. Where an organization submitted a blank or incorrect attestation, the timeline from submission to approval was significantly longer.



## *Project Eligibility Applications*

Average review by PCG staff was 5 business days, followed by 5 business days to receive DHCS approval. This process proceeded quickly for most applicants, as the majority of requests were for Off-the-Shelf projects, for which the project goals are clearly defined and outlined. Projects with longer reviews at the PEA step of the process were due to unclear goals or applications that contained requests for multiple disparate projects.





# Timeliness of Application Review (cont.)

## *Scopes of Work and Budgets (standard review)*

Average review by PCC staff was 5 business days, followed by 5 business days to receive DHCS approval. This process proceeded quickly for most applicants, as the majority of requests were for Off-the-Shelf projects, for which the review is expedited, as project goals are clearly defined and outlined.



## *Scopes of Work (SOW) and Budgets (heightened scrutiny)*

SOW and Budgets may be flagged for heightened scrutiny by the DHCS Team, if concerns are raised at the PEA stage, if there is a concern about duplication of funding from CITED or another grant, or if the project will produce member facing materials.

# TA Marketplace Resources

For technical support or questions, please email  
[ta-marketplace@ca-path.com](mailto:ta-marketplace@ca-path.com)

[PATH TPA Website](#)

[DHCS CalAIM PATH Webpage](#)