



Tri-Counties CalAIM PATH Collaborative

January 17, 2024

Welcome!



Please introduce yourself using Chat.

- Name
- Organization
- Your role in CalAIM implementation

Tri-Counties January Collaborative Agenda



Topic	Time
Welcome and Introductions	5
2024 Collaborative Structure	5
CITED Round 3 Funding Update	10
Breakout Groups: 1) Santa Barbara and San Luis Obispo 2) Ventura	20
Collaborative Aim Statement Discussion	10
Next Steps and Closing	5
Optional Office Hours	45

2024 Collaborative Schedule

January 17: Full Collaborative

February 14 (Ventura) / Feb 21 (SLO/SB)

March 20: Full Collaborative

April 17 (Ventura) / April 24 (SLO/SB)

May: In-person meetings in each County

June 26: Full Collaborative

**Full Collaboratives
(Virtual)**

**County-Specific
Working Groups
(Virtual)**

**County-Specific
In-Person Meetings**

February Meetings

February 14, 11am
Ventura

February 21, 11am
San Luis Obispo
Santa Barbara

CITED Round 3: Now Open!



- CITED funding (Capacity and Infrastructure Transition, Expansion, and Development) is available for organizations providing ECM or Community Supports or with an attestation that they intend to provide ECM or Community Supports
- The round 3 application period is open January 15-February 15
- CITED funds can support: staffing, data exchange infrastructure, physical capacity, assessing and/or enhancing internal systems, outreach to underserved communities, purchasing hardware or other necessary equipment, evaluation/monitoring, and many other activities

CITED Round 3: Webinars & Office Hours



- **How to Improve Your Grant Application, Part 2**

- January 23, 10:00-11:00am
- Register here:

https://us06web.zoom.us/webinar/register/WN_SyFaT27LTMat_DI2bzKD9A#/registration

- **CITED Application Office Hours**

- Monday, Wednesday, and Friday at 12pm, Jan 22 - Feb 12
- Register here for January 22:

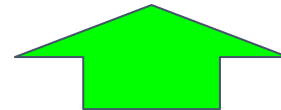
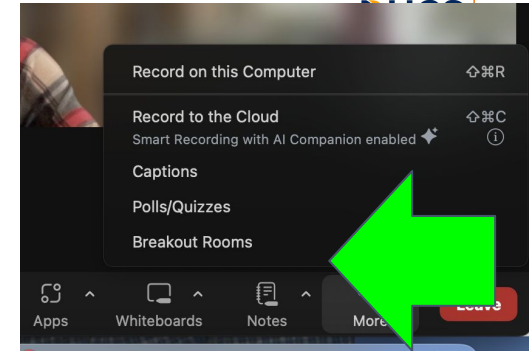
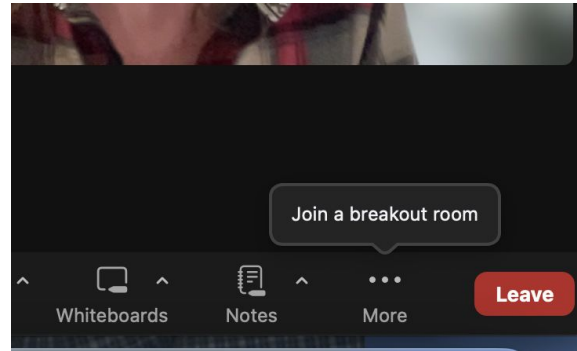
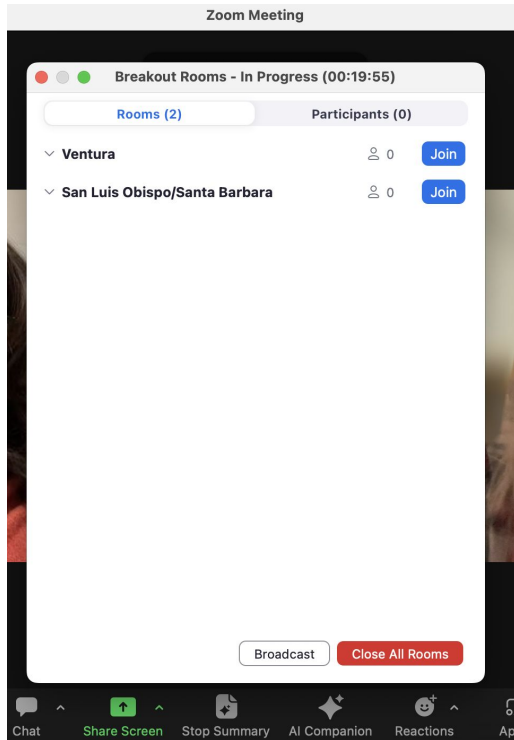
https://us06web.zoom.us/webinar/register/WN_qFymilMmRxKyfyjh6ThcMg#/registration

Breakout Rooms:

- 1) San Luis Obispo & Santa Barbara
- 2) Ventura

How to Select Your Breakout Room - 2 ways

1) Pick your room from the popup menu



2) OR Click **MORE...** in your meeting controls / Zoom on screen menu bar

- then select **Breakout Rooms**
- Choose your room and click **Join**, then confirm by clicking **Join**.

Collaborative Aim Statement Discussion

2023 Aim Statement and Key Drivers

**Increase eligible
members
authorized for ECM
& Community
Supports by 15%**

**Expand communication
channels for providers and
members**

**Improve provider capacity
and administration**

**Increase ECM &
Community Supports Care
Coordination**

Draft Aim Statements for Discussion



#1 The Collaborative will build education and awareness of CalAIM in 2024 by providing at least 10 CalAIM 101 presentations in the community to at least 200 individuals in total.

#2 The Collaborative will increase the number of external referrals for ECM & Community Supports by 20% in 2024.

#3 The Collaborative will increase the percentage of members receiving ECM and Community Supports services out of those referred and contacted by *X%* in 2024.

Upcoming Events and Reminders

Birth Equity Population of Focus Webinar



- DHCS is hosting “ECM for Birth Equity Populations of Focus,” February 2, 1:30-3:00pm. Register here:
https://manatt.zoom.us/webinar/register/WN_Y3kxqLCKTeS-xuxFyLBk_w#/registration
- DHCS will provide an overview of ECM for Birth Equity Populations of Focus, and ECM providers will present on how they prepared to launch ECM and how they tailor their approach to proving ECM for the populations of focus.

CaAIM TA Marketplace

Step 1: Registrant Eligibility Verification

Applicant completes TA Marketplace registration process



Applicant(s) Identifies Project Associated with PATH



Review TA Marketplace for OTS or Hand-On Services and by Which Vendor?



Applicant completes application form & submits to TPA



Step 3: Project SOW and Budget

PA issues payment directly to TA vendor based on agreed rates upon completion and verification of milestones/deliverables



If approved *Applicant and Vendor co-develop SOW with services description, deliverables & milestones



DHCS makes final decision on approval.



TPA review with Accept/Reject Recommendation to DHCS

TA Marketplace: Application Review Process



- » Submitted applications are reviewed for the following:
 - **TA Project has the capacity to strengthen the TA Recipient's ability to contract with an MCP or other eligible entity or to provide high quality ECM or Community Supports services**
 - **TA Project description includes well-defined goals for the project and the projects seems feasible to implement (*Hands-On requests only*)**
 - TA Project includes public- or member-facing materials or poses a risk of duplication of funding or conflict of interest
 - Requested TA Vendor is available to take on the work
- » If an application is approved, the TA Marketplace team sends an approval confirmation via email to the TA Recipient and the requested TA Vendor with guidance for next steps
- » If an application is not approved, the TA Marketplace team sends an email to the TA Recipient with feedback for application re-work

Next Steps for Approved Applications



- » TA Recipients will work closely with their selected TA Vendor to develop a detailed Scope of Work and Budget for the approved TA Project
 - TA Vendors are expected to complete the TA Project SOW and Budget templates
 - TA Recipients are required to submit the completed TA Project SOW and Budget templates to the TA Marketplace team via email at ta-marketplace@ca-path.com with a copy to the TA Vendor

- » PCG and DHCS will review submitted TA Project SOWs and Budgets and provide all approvals in writing via an email to both the TA Recipient and TA Vendor
 - Approved TA Project SOWs and Budgets will be formalized via contract amendments
 - TA Project SOWs and Budgets that were not approved will be returned to the TA Recipient and TA Vendor with feedback for re-work

Resource Center



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Tri-Counties CalAIM PATH Collaborative Resource Center

Overview

The Tri-Counties Collaborative Planning and Implementation Group comprises San Luis Obispo, Santa Barbara, and Ventura Counties. The collaborative meets monthly to discuss CalAIM implementation and support the rollout of Enhanced Care Management (ECM) and Community Supports. Health plans, county leaders, community-based organizations, hospitals, clinics, and other CalAIM stakeholders are encouraged to join. The Medi-Cal managed care plans in this region include CenCal Health (San Luis Obispo, Santa Barbara) and Gold Coast Health Plan (Ventura). The Tri-Counties Collaborative is facilitated by BluePath Health.

To join, register [here](#).

Upcoming Collaborative Meetings

Upcoming Meetings:

Tri-County PATH Collaborative Meeting

The December 12 Collaborative meeting will include an ECM and Community Supports data update from Gold Coast and CenCal Health Plans and an overview of 2024 strategies from the Department of Health Care Services. As always, the meeting will be followed by 30 minutes of open office hours time for all participants.

Tuesday, December 12·11:00am – 12:30pm

Register [here](#)

<https://www.bluepathhealth.com/tricountiespathresources>

Thank you!
Questions or suggestions?
pathinfo@bluepathhealth.com



Office Hours



Appendix

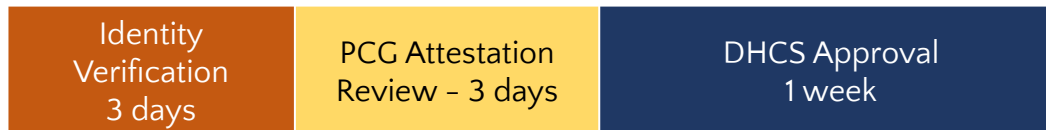
TA Marketplace Application Review Timeline



Timeliness of Application Review

Recipient Eligibility Applications

Average review time was under 2 weeks, which was primarily dependent on the receipt of identity verification data and the quality of attestations submitted. Where an organization submitted a blank or incorrect attestation, the timeline from submission to approval was significantly longer.



Project Eligibility Applications

Average review by PCG staff was 5 business days, followed by 5 business days to receive DHCS approval. This process proceeded quickly for most applicants, as the majority of requests were for Off-the-Shelf projects, for which the project goals are clearly defined and outlined. Projects with longer reviews at the PEA step of the process were due to unclear goals or applications that contained requests for multiple disparate projects.



Timeliness of Application Review (cont.)

Scopes of Work and Budgets (standard review)

Average review by PCG staff was 5 business days, followed by 5 business days to receive DHCS approval. This process proceeded quickly for most applicants, as the majority of requests were for Off-the-Shelf projects, for which the review is expedited, as project goals are clearly defined and outlined.



Scopes of Work (SOW) and Budgets (heightened scrutiny)

SOW and Budgets may be flagged for heightened scrutiny by the DHCS Team, if concerns are raised at the PEA stage, if there is a concern about duplication of funding from CITED or another grant, or if the project will produce member facing materials.

TA Marketplace Resources

- For technical support or questions, please email ta-marketplace@ca-path.com
- [PATH TPA Website](#)
- [DHCS CalAIM PATH Webpage](#)